

September 2016

D13



A Message from Your District Director



Hello Fellow Toastmasters,

I am so proud of all of you because you have shown PRIDE in joining Toastmasters!

In case you have forgotten what PRIDE means: Personal Responsibility In Delivering Excellence!

Let me share with you ten (10) reasons why you are worth the cost of joining Toastmasters, and also why you should be spreading the word to others to join and renew their and your memberships.

1. BUILD PERSONAL AND PROFESSIONAL SELF-CONFIDENCE

Self-confidence and effective communication are extremely important qualities in almost every aspect of our lives, yet so many people struggle with it. The good news is that self-confidence and effective communication really can be learned and built on. And, whether you are working on your own self-confidence or building the confidence of people around you, Toastmasters is well-worth the effort!

2. DEVELOP YOUR LEADERSHIP SKILLS

It's more than speeches, it's leadership too. The Toastmasters program is designed to maximize opportunities for participation and leadership. You can take the reins in small or big ways. Lead fast-paced meetings, time speeches, or take on club projects.

3. IMPROVE YOUR COMMUNICATION SKILLS

You'll become a more engaging and memorable speaker. Getting better at public speaking takes practice. Toastmasters lets you do just that, in a supportive, friendly environment. You'll practice using voice, emotion, gestures, pauses, props, passion, and humor to give more effective speeches.

4. THINK MORE QUICKLY AND EFFECTIVELY ON YOUR FEET

It will get easier to think and speak on your feet. If making impromptu speeches is your weak area, then Table Topics is for you. We'll coach you through this skill and make it fun at the same time!

5. SHARPEN YOUR LISTENING AND INTERPERSONAL SKILLS

You'll become a better listener. Effective communication requires both talking and listening. Several Toastmaster roles test and improve your ability to listen to, and summarize, what people are saying.



KATINA HUNTER, D13 INTERNATIONAL SPEECH CONTESTANT WINS REGIONALS

“Toastmasters will help you increase your self-esteem and develop skills in expressing yourself confidently.”

CONGO LINE BETWEEN VOTING, TOASTMASTERS INTERNATIONAL BUSINESS MEETING



6. LEARN HOW TO GET OUT OF THE “FEAR MODE” AND SPEAK NATURALLY WITH CONVICTION

Toastmasters will help you increase your self-esteem and develop skills in expressing yourself confidently. You will also learn communication tools that make you look like a professional public speaker as you better capture your audience's attention and interest.

7. ACCOMPLISH PROFESSIONAL AND PERSONAL GOALS

Toastmasters' favorite positive affirmation is that there is NOTHING you cannot DO, or BE, or HAVE!

8. ENHANCE YOUR ORGANIZATIONAL SKILLS

Toastmasters will teach you about effective organization. Some of the skills that Toastmasters will help you to improve are organizational skills. You will enhance your sense of control and competence, and increase your energy and productivity levels all of which are prerequisites for a success.

9. DEVELOP A SENSE OF TOLERANCE AND UNDERSTANDING

We'll applaud you. It's a tradition...each time you take the podium, everyone gives you a round of applause. You are going to love that! It's the Toastmasters way of saying 'thank you for being brave!!!'

10. HAVE FUN!

We're a warm, welcoming, positive, and enthusiastic group of professionals with different backgrounds. We share a common goal to get better at public speaking. We're your family. We're fun. We're supportive. We're waiting for you to join us.

If you agree with these 10 reasons, then the benefits are priceless!!!!

continued on page 2

Toastmaster



Register: <http://goo.gl/lfJin4>

Director Message (cont.)

If you agree with these 10 reasons, then the benefits are priceless!!!!

Renew your Toastmasters membership, because you are worth it!

This month and next you will be asked to pay dues, and the International part of the dues will be **\$45**, a **+\$9 increase**. Nobody likes to pay more, but all things considered, Toastmasters is still an incredible bargain given the benefits.

Club and Member Incentives

Did you check out the 2016-2017 club and member incentives on our District 13 website? If you have not, please visit <http://www.d13tm.com/marketing-incentives/> OR Go to the Marketing tab and click on Marketing Incentives; everyone has a chance to win!!!

Important!

No Grace Period. Members with dues not paid by September 30 will be unpaid members (no grace period). This will be most critical for speech contestants in the November contests. In order to be eligible to compete in speech contests you must be a paid member in a paid club. Additionally, for the Distinguished Club Program credit, the deadline is September 30, not October 10 as in previous years. A paid club is one that has eight (8) or more member dues submitted (clubs can get those first eight member payments in right away to ensure that the club remains a paid club).

Your Servant Toastmaster Leader!

District Director



Hollis Batista, DTM
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“IMPORTANT! Members with dues not paid by September 30 will be unpaid members (no grace period).”

Register for District 13’s Fall Conference!

TOP SECRET

**MISSION:
I’M POSSIBLE
NOVEMBER 4-6, 2016**

**PITTSBURGH MARRIOTT NORTH
100 CRANBERRY WOODS DRIVE
CRANBERRY TOWNSHIP, PA 15066**



Our Program Quality Director is hard at work making this the **BEST CONFERENCE EVER!**



Francine Milligan, DTM
d13PQD@d13tm.com

International

A Message from Your Club Growth Director

Hello District 13!

Happy Anniversary to the Mercer County, South Hills, Dawn Patrol Elk County Penn Hills and Alcoa Pittsburgh Toastmasters Club!

We are three months into the Toastmasters new year! That means we are a month into the Smedley Award Contest and can start collecting member dues.

Smedley Award - Club Membership Contest Program Dates: August 1 – September 30

It all began in 1924. Ralph Smedley invited a small group to meet in the Santa Ana, California YMCA where he conducted the first meeting of what would eventually evolve into Toastmasters International. One person initiated a program that would go on to affect millions of people.

In honor of Ralph Smedley and the birth of the Toastmasters club, Toastmasters International holds the Smedley Award contest each year. To qualify, the individual club must add five new, dual or reinstated members between August 1st and September 30th. Those clubs receive a ribbon for their banner and a 10% discount off their next club order. This is a great opportunity to collaborate and encourage others to spread the word about Toastmasters and bring new members to your club.

For additional details, see <http://www.toastmasters.org/membershipcontests>

Remember the **contest runs from August 1 to September 30**. So don't wait, start planning how your club will add 5 members and qualify for the Smedley Award. Challenge every member to get involved and have fun!

District 13 will also give a membership pin for each new member in your club if the club earns the Smedley Award!



Membership dues and increase

It's true that Toastmasters International is increasing club membership fees. Starting Oct 1, 2016, the cost of membership will increase from \$36 to \$45 every six months. If a new member joins in September, they will need to pay \$71; \$20 new member fees, \$6 September member dues and \$45 six-month member dues..

For more information on the dues increase, read the official [Toastmasters International FAQ here](#).

New Marketing Incentives: Get more for your work!

Visit <http://www.d13tm.com/marketing-incentives/> to download and print the Club Growth Director Incentives and BINGO card for the 2016-2017 Toastmasters year!

There are incentives for members, established clubs, new clubs, club coaches and more! You don't want to miss earning incentives for you or your club!

Keep up the great work! Let me know if you have any questions or if you need any assistance.

Thank you,

Club Growth Director



Jennifer Sell, DTM
13CGD@d13tm.com



September Challenge: Write a 2-3 paragraph (>200 words) introduction for yourself.

Upcoming Events:

- **September 20th | Katina Hunter Speaking** | FedEx
- **September 25th | DEC Meeting** | Web
- **October 1st | Division A Contest** | Frank Sarris Public Library | 10AM - 2PM
- **October 9th | PR Workshop - Guerilla Marketing** | Web
- **October 8th | Division B Contest** | The Highmark Caring Place
- **October 16th | DEC Meeting** | Web
- **October 15th | Division C Contest** | Altoona Area Public Library
- **October 22nd | Division D Contest** | BNY Client Service Center
- **November 4th-6th | Fall Conference: I'M Possible** | Pittsburgh Marriott North



Member Highlight: Katina Hunter

Katina originally hails from Erie, PA. She went to school at Penn State University for Public Relations. She currently lives in North Sewickley with her husband and two sons. She enjoys cycling, scrapbooking, volunteering for 4-H, eating chocolate (not in that order.)

Fun Facts:

- Gave a persuasive speech in college as to why people shouldn't eat at Hooters.
- Did theater in high school but never landed a major role.
- Met her husband at a rodeo.
- Used to ride & show horses.
- Cannot be trusted around chocolate (seriously... don't do it – it'll be gone.)
- Going on tour with two other finalists from Region 7 (Aaron Beverly & Elliot Eddie) this spring!!!
- Loves speech-writing & evaluating just as much, if not more, than actually speaking

More fun facts on d13tm.com/member-highlight!

Nominate a member by sending an email to:
d13PRM@d13tm.com

& District 13