

District 13 Toastmasters:



Sue Ellis presents about getting you to DTM



Check out the winter TLI content at: d13tm.com/winter-tli-presentations



Winter TLI 2017

New Year's Message from your District Director Dr. Hollis R. Batista

I would like to thank all of the Members in District 13 for making 2016 such a successful year!!! This is my New Year's acronym for 2017!

A Few Highlights from Our 2016 Toastmaster's Year: 100% completion of 1st round of visits by Area Directors

Nurture your club and members

Successful 2016 TLI and make-up sessions by Division Directors and Assistants

Encourage all members in your clubs to participate in club meetings and district events

Successful Newsletters by Alexis Sanders (Graphic Designer) and Linda Young, Webmaster)

Welcome everyone with smiles

Young at heart is the key

Encourage everyone to participate

Accomplish your goals

Rejoice in all member and district achievements

Support each other!

Success is not something one person can achieve in a vacuum; it is built by multiple people.

Successful 2016 Fall Conference – great theme (Mission I'm Possible!)

Great job from our Logistic Manager, Jeff Coyne for his help at the Fall Conference and district events.

New Club Leads and several new clubs chartered (More details from our CGD, Jennifer Sell, DTM)

Great Financial reports from our Finance Manager – Mary Cornwall, DTM

Excellent and organized reports on all meetings and keeping everyone on track in submitting our reports, Sharel O'Connell.

Congratulations to all the clubs that are Distinguished! We are now beginning the New Year 2017 with many new events and new PRIDE!!

Stay tuned for our 2017 Spring Conference at the Penn Stater Hotel and Conference Center.

It's Time for Club Officer Training

Club Officer Training is a great opportunity for leadership development. District leaders: Be sure to promote the benefits of [training](#) and remind club officers that it is an important goal in the Distinguished Club Program. Second-round of training began December 1 and can be submitted once training is complete.

Please check our wonderful District 13 website for locations, dates, and times for the 2017 make-up TLI sessions.

If you have not read the December and January issues of the Leader Letter, please read for some great tips for setting goals and planning for a successful 2017 year!

Happy New Years!
Dr. Hollis R. Batista, DTM
District 13 Director



A Message from your Program Quality Director Francine Milligan

Greetings Fellow Toastmasters, and Happy New Year!

Are you ready to kick off the New Year on the Right Foot? Then let's get your club officers trained for the second half of the year! We had 139 people do so at our Winter Toastmasters Leadership Institute this past Saturday, January 7, 2017 at Westmoreland County Community College :) Congratulations to Jessica Mineard, ACB, ALB and her team on a fantastic event jam packed with wonderful general sessions, electives, and of course the individual club officer training.

Feeling left out of the fun because you couldn't make it? Don't worry; your Division Directors have lined up multiple make up training sessions for those of you who couldn't join us at Westmoreland County College to attend and be trained. Keep in mind your club needs a minimum of four officers trained at both the Summer TLI AND Winter TLI in order to achieve Distinguished Club Program goal number nine. During the summer we had an amazing 314 officers trained; let's see if the Winter group can beat that!

Make sure to get your officers trained at any one of the upcoming sessions; you can absolutely attend one that is not your specific Division! Check out the schedule of make up trainings on our District 13 Events Calendar for the location, dates, and times of the training sessions. We look forward to seeing you there!

And Speaking of the Distinguished Club Program, the District is running a Club DCP Incentive where your club can earn Toastmasters Gift Certificates for reaching Distinguished or Better by specific cutoff dates. Congratulations to the following clubs who reached Distinguished or Better by December 31, 2016:

Bettis Club
Cherrington Toastmasters
Mylan Morgantown Commercial Operations Chapter

North Hills Club
Earlybirds Club
Oakland Club
Woman 2 Woman

Missed the December 31st deadline? Don't worry! There are still awards to be earned. Any club that becomes Distinguished or better by March 15, 2017, will receive a \$75 gift certificate to the TI store! And any club that becomes Distinguished by June 15, 2017 will receive a \$50 gift certificate to the TI store!

I am also offering several other incentives including the **On your Mark, Get Set, Go! incentive** where you enter a race to Complete one Education Award, Achieve one Leadership Award, and Recruit One New Member. The deadline for this incentive is March 15, 2017. Download your CAR forms today from our District 13 Website where you can see this and other [Program Quality Director Incentives!](#)

International and Evaluation Speech Contests

Does the thought of competing against others make you nervous?? I know it did for me. I personally have competed for more than five years at the club, Area, Division, and District levels, and with each contest, I learned more about myself and gained the confidence to continue to learn and grow my communication skills.

I encourage you to step out of your comfort zone and compete at your Club contests; I promise you will not regret it! I would love to see each and every member compete in their club contests, and to help give you an extra reason to compete, the District is offering an additional incentive.

The club in each Area that has the most members participate in their International and Evaluation Contest will receive the Silver Star Award trophy! This incentive is at the club level only. A copy of the club contest program can be emailed to me at d13pqd@d13tm.com.

Spring Conference

Our Spring Conference is set for April 7, 8, and 9th at the Penn Stater Conference Center and Hotel located in State College, PA. Our Conference theme is Toastmasters: Let's Get Social: Fun and Games...and MORE! Our conference chairs, Chris Sokolowski, CC and Steve Sokolowski, ACB, are looking to build their teams. This is a great opportunity for someone to work on their High Performance Leadership project; please reach out to them at d13springconfchair@d13tm.com to volunteer today! The website and registration will be available in the next two weeks.

Wishing you a year filled with health, happiness, and personal growth,

Francine



Spring Conference
SAVE THE DATE
FRI-SAT
APRIL 7-9
2017

Happy New Year Toastmasters!

In the first half of the Toastmasters year we had 2 new clubs: HM Health Solutions and Talk TONS. The second half is going to be even more exciting!! We have 10 new club leads and most need Club Sponsors and Club Mentors. What does a Club Sponsor and Club Mentor do? I am glad you asked! A Club Sponsor helps start a new club. Once the new club charters, a Club Mentor mentors them for their first year.

All clubs have attrition, some struggle to gain members and need a Club Coach to help. There are 10 clubs that need Club Coaches. What does a Club Coach do? I am glad you asked that as well! A Club Coach helps a struggling club with 12 or less members become Distinguished or better.

The roles of Club Coach, Sponsor, and Mentor provide the opportunity to serve District 13 and carry out its mission to build new clubs and support all clubs in achieving excellence.

These roles also enable you to develop leadership capabilities and numerous skills. Up to 2 of each can be assigned to a club by the District Director or Club Growth Director.

Each Club Coach, Sponsor, and Mentor after successfully completing the assignment, receives a certificate and credit toward the Advanced Leader Silver award. You can work on this anytime in the educational program.

Reach out to Trevor, Don or me at d13clubextnesionchair@d13tm.com or d13clubcoach@d13tm.com to find out about the exciting opportunities and to become a Club Coach, Sponsor, or Mentor.

Toastmasters love to talk, so why not take advantage of it. During the "Talk Up Toastmasters" membership contest which runs from February 1 to March 31, please encourage your members to invite guests to a special meeting where regular procedures are augmented by a discussion of Toastmasters' many benefits. Add five new, dual or reinstated members to your club between February 1 and March 31 to receive a special "Talk up Toastmasters" ribbon to display on your club's banner.

Visit <http://www.d13tm.com/document-library/> for documents for your club and meetings.

Thanks!

Jennifer Sell, DTM
Club Growth Director 2016-17
d13cgd@d13tm.com



Member Highlight: Erica Stevens

Erica is a bike-riding, german-speaking, cat- and microscope-loving, list-obsessed Materials Engineering PhD student at the University of Pittsburgh. Erica has a problem: she joins every organization she can get her hands on because she constantly seeks self-improvement. Over time, most have slipped through her fingers like sand; Toastmasters is part of the sand-pile left in her palm.



Erica's father was a Toastmaster, and once won the District Humorous Speech Contest with a story about trying to engineer a riding mower to also be a leaf blower. After being inspired by her father, Erica decided to join Oakland Toastmasters in the summer of 2013. More than three years later, Erica has been VP PR, President, and VP PR (round 2) for the Oakland Club. She has won and lost speech contests through the division level. She has earned her CC and ALB designations. She is a club coach for the Pitt Public Health club.

She has collected a veritable laundry list of accomplishments, but she still has the same goals and attitude: have fun, constantly aim for improvement, and always try to help others. One of the most significant lessons she has learned from Toastmasters is the value of a sincere smile. Being genuinely happy to see your audience can make them genuinely happy to listen to you.

Nominate a member by sending an email to: d13PRM@d13tm.com

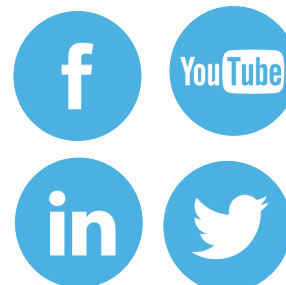
January Challenge

Challenge 1: Ask yourself "How can I get excellent performance out of my team members while helping them grow?"

Challenge 2: List out five wins your club members have had over the past month. Find a way to celebrate their victory.

1. _____
2. _____
3. _____
4. _____
5. _____

***Being a great leader
demands the
advancement of
your team.***



Upcoming Events: Check out D13TM.com/events for make up trainings, open houses, events and additional details

March 11th | Div A Contest | Frank Sarris Library in Canonsburg

March 4th | Div B Contest | Highmark Caring Place Warrendale

March 18th | Div C Contest | Hoss's in Duncansville

March 25th | Div D Contest | TBD

April 7th-9th | Spring Conference in State College